## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported):

October 27, 2023

#### **Arbor Realty Trust, Inc.**

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

Maryland (STATE OF INCORPORATION)

001-32136 (COMMISSION FILE NUMBER) 20-0057959

(IRS EMPLOYER ID. NUMBER)

333 Earle Ovington Boulevard, Suite 900
Uniondale, New York
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

11553 (ZIP CODE)

(516) 506-4200 (REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- O Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company O

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. 0

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	<b>Trading symbols</b>	Name of each exchange on which registered
Common Stock, par value \$0.01 per share	ABR	New York Stock Exchange
Preferred Stock, 6.375% Series D Cumulative Redeemable, par value \$0.01 per share	ABR-PD	New York Stock Exchange
Preferred Stock, 6.25% Series E Cumulative Redeemable, par value \$0.01 per share	ABR-PE	New York Stock Exchange
Preferred Stock, 6.25% Series F Fixed-to-Floating Rate Cumulative Redeemable, par value \$0.01 per share	ABR-PF	New York Stock Exchange

#### Item 2.02 Results of Operations and Financial Condition.

On October 27, 2023, Arbor Realty Trust, Inc. issued a press release announcing its earnings for the quarter ended September 30, 2023, a copy of which is attached hereto as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Exhibit
99.1	Press Release, dated October 27, 2023
104	Cover Page Interactive Data File - the cover page XBRL tags are embedded within the Inline XBRL document.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ARBOR REALTY TRUST, INC.

By: /s/ Paul Elenio

Name: Paul Elenio

Title: Chief Financial Officer

Date: October 27, 2023



# Arbor Realty Trust Reports Third Quarter 2023 Results and Declares Dividend of \$0.43 per Share

#### **Company Highlights:**

- Diversified, annuity-based operating platform with a multifamily focus that has continued to generate strong distributable earnings and dividends
  - GAAP net income of \$0.41 per diluted common share
  - Distributable earnings<sup>1</sup> of \$0.55 per diluted common share, well in excess of our current dividend, representing a 78% payout ratio
  - Declares cash dividend on common stock of \$0.43 per share representing an annualized dividend of \$1.72 per share
  - Strong liquidity position with ~\$1 billion in cash and liquidity and ~\$500 million of restricted cash in replenishable CLO vehicles with a weighted average cost of 1.70% over benchmark rates<sup>2</sup>
  - Agency loan originations of \$1.15 billion and a servicing portfolio of ~\$29.94 billion, up 2%
  - Structured loan originations of \$240.2 million and a portfolio of ~\$13.12 billion

Uniondale, NY, October 27, 2023 -- Arbor Realty Trust, Inc. (NYSE: ABR), today announced financial results for the third quarter ended September 30, 2023. Arbor reported net income for the quarter of \$77.9 million, or \$0.41 per diluted common share, compared to net income of \$62.7 million, or \$0.36 per diluted common share for the quarter ended September 30, 2022. Distributable earnings for the quarter was \$112.2 million, or \$0.55 per diluted common share, compared to \$105.1 million, or \$0.56 per diluted common share for the quarter ended September 30, 2022.

#### **Agency Business**

#### **Loan Origination Platform**

Agency Loan Volume (in thousands) **Quarter Ended** September 30, 2023 June 30, 2023 Fannie Mae \$ 721,398 \$ 1,079,910 Freddie Mac 217,884 339,241 Private Label 67,965 50,256 **FHA** 62,552 19,215 SFR-Fixed Rate 2,030 11,837 \$ 1,149,849 1,422,439 **Total Originations** 1,275,420 1,410,724 **Total Loan Sales Total Loan Commitments** 1,211,347 1,133,312

For the quarter ended September 30, 2023, the Agency Business generated revenues of \$80.8 million, compared to \$76.7 million for the second quarter of 2023. Gain on sales, including fee-based services, net on the GSE/Agency business (excluding private label and SFR) was \$17.7 million for the quarter, reflecting a margin of 1.48%, compared to \$22.2 million and 1.67% for the second quarter of 2023. Income from mortgage servicing rights was \$14.1 million for the quarter, reflecting a rate of 1.16% as a percentage of loan commitments, compared to \$16.2 million and 1.43% for the second quarter of 2023.

At September 30, 2023, loans held-for-sale was \$364.3 million, with financing associated with these loans totaling \$354.6 million.

#### Fee-Based Servicing Portfolio

The Company's fee-based servicing portfolio totaled \$29.94 billion at September 30, 2023. Servicing revenue, net was \$35.5 million for the quarter and consisted of servicing revenue of \$51.4 million, net of amortization of mortgage servicing rights totaling \$15.9 million.

Fee-Based Servicing Portfolio (\$ in thousands)

	ree Basea serviening romania (4 in modelinas)									
		S	eptember 30, 202	3	June 30, 2023					
		UPB	Wtd. Avg. Fee (bps)	8		UPB	Wtd. Avg. Fee (bps)	Wtd. Avg. Life (years)		
Fannie Mae	\$	20,463,620	48.3	7.7	\$	20,002,570	48.9	7.7		
Freddie Mac		5,184,888	24.2	8.5		5,245,325	24.8	8.8		
Private Label		2,371,475	19.2	7.3		2,305,000	19.3	7.5		
FHA		1,322,832	14.5	19.9		1,303,812	14.5	20.0		
Bridge		305,950	11.2	3.6		299,578	11.1	3.5		
SFR-Fixed Rate		287,942	20.1	5.8		290,266	20.0	5.9		
Total	\$	29,936,707	39.7	8.3	\$	29,446,551	40.1	8.4		

Loans sold under the Fannie Mae program contain an obligation to partially guarantee the performance of the loan ("loss-sharing obligations") and includes \$34.6 million for the fair value of the guarantee obligation undertaken at September 30, 2023. The Company recorded a \$1.6 million net provision for loss sharing associated with CECL for the third quarter of 2023. At September 30, 2023, the Company's total CECL allowance for loss-sharing obligations was \$34.7 million, representing 0.17% of the Fannie Mae servicing portfolio.

#### **Structured Business**

Total Portfolio

#### Portfolio and Investment Activity

		Structured Portfolio Activity (\$ in thousands)								
			Quarte	r En	ded					
		Septemb	er 30, 2023	June 30, 2023						
		UPB	%		UPB	%				
Bridge:										
Multifamily	\$	92,000	38 %	\$	98,530	47 %				
SFR		140,379	59 %		108,964	52 %				
		232,379	97 %		207,494	99 %				
Mezzanine/Preferred Equity		7,779	3 %		1,500	1 %				
Total Originations	\$	240,158	100 %	\$	208,994	100 %				
Total Originations	<u> </u>			Ť						
Number of Loans Originated	_	42		_	26					
SFR Commitments	<u>\$</u>	429,452		\$	200,182					
Runoff	\$	664,792		\$	685,220					
	_		Structured Portfol	io (S	\$ in thousands)					
		Septemb	er 30, 2023		June 30,	June 30, 2023				
		UPB	%		UPB	%				
Bridge:										
Multifamily	\$	11,421,819	87 %	\$	11,887,768	88 %				
SFR		1,163,648	9 %		1,023,959	8 %				
Other		205,505	2 %		256,575	2 %				
		12,790,972	98 %		13,168,302	98 %				
Mezzanine/Preferred Equity		321,729	2 %		312,812	2 %				
SFR Permanent		9,694	<1%		10,493	<1%				
				_						

At September 30, 2023, the loan and investment portfolio's unpaid principal balance, excluding loan loss reserves, was \$13.12 billion, with a weighted average current interest pay rate of 8.80%, compared to \$13.49 billion and 8.76% at June 30, 2023. Including certain fees earned and costs associated with the loan and investment portfolio, the weighted average current interest pay rate was 9.12% at September 30, 2023, compared to 9.07% at June 30, 2023.

13,122,395

100 % \$

13,491,607

100 %

The average balance of the Company's loan and investment portfolio during the third quarter of 2023, excluding loan loss reserves, was \$13.40 billion with a weighted average yield of 9.25%, compared to \$13.66 billion and 9.19% for the second quarter of 2023.

During the third quarter of 2023, the Company recorded a \$15.0 million provision for loan losses associated with CECL. At September 30, 2023, the Company's total allowance for loan losses was \$184.1 million. The Company had twelve non-performing loans with a carrying value of \$137.9 million, before related loan loss reserves of \$12.6 million, compared to seven loans with a carrying value of \$122.4 million, before loan loss reserves of \$10.1 million at June 30, 2023.

#### Financing Activity

The balance of debt that finances the Company's loan and investment portfolio at September 30, 2023 was \$11.86 billion with a weighted average interest rate including fees of 7.41% as compared to \$12.11 billion and a rate of 7.25% at June 30, 2023.

The average balance of debt that finances the Company's loan and investment portfolio for the third quarter of 2023 was \$12.00 billion, as compared to \$12.46 billion for the second quarter of 2023. The average cost of borrowings for the third quarter of 2023 was 7.37%, compared to 7.11% for the second quarter of 2023. The increase in average cost was primarily due to increases in the benchmark index rates in the third quarter of 2023.

#### **Dividend**

The Company announced today that its Board of Directors has declared a quarterly cash dividend of \$0.43 per share of common stock for the quarter ended September 30, 2023. The dividend is payable on November 30, 2023 to common stockholders of record on November 17, 2023. The ex-dividend date is November 16, 2023.

#### **Earnings Conference Call**

The Company will host a conference call today at 10:00 a.m. Eastern Time. A live webcast and replay of the conference call will be available at www.arbor.com in the investor relations section of the Company's website, or you can access the call telephonically at least ten minutes prior to the conference call. The dial-in numbers are (800) 225-9448 for domestic callers and (203) 518-9708 for international callers. Please use participant passcode ABRQ323 when prompted by the operator.

A telephonic replay of the call will be available until November 3, 2023. The replay dial-in numbers are (800) 839-2485 for domestic callers and (402) 220-7222 for international callers.

#### **About Arbor Realty Trust, Inc.**

<u>Arbor Realty Trust, Inc.</u> (NYSE: <u>ABR</u>) is a nationwide real estate investment trust and direct lender, providing loan origination and servicing for multifamily, single-family rental (SFR) portfolios, and other diverse commercial real estate assets. Headquartered in New York, Arbor manages a multibillion-dollar servicing portfolio, specializing in government-sponsored enterprise products. Arbor is a leading <u>Fannie Mae DUS®</u> lender and <u>Freddie Mac Optigo®</u> Seller/Servicer, and an

approved FHA Multifamily Accelerated Processing (MAP) lender. Arbor's product platform also includes <u>bridge</u>, <u>CMBS</u>, <u>mezzanine and preferred equity</u> loans. Rated by Standard and Poor's and Fitch Ratings, Arbor is committed to building on its reputation for service, quality, and customized solutions with an unparalleled dedication to providing our clients excellence over the entire life of a loan.

#### **Safe Harbor Statement**

Certain items in this press release may constitute forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. Arbor can give no assurance that its expectations will be attained. Factors that could cause actual results to differ materially from Arbor's expectations include, but are not limited to, changes in economic conditions generally, and the real estate markets specifically, in particular, due to the severity and duration of the COVID-19 pandemic, continued ability to source new investments, changes in interest rates and/or credit spreads, and other risks detailed in Arbor's Annual Report on Form 10-K for the year ended December 31, 2022 and its other reports filed with the SEC. Such forward-looking statements speak only as of the date of this press release. Arbor expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Arbor's expectations with regard thereto or change in events, conditions, or circumstances on which any such statement is based.

#### **Notes**

- 1. During the quarterly earnings conference call, the Company may discuss non-GAAP financial measures as defined by SEC Regulation G. In addition, the Company has used non-GAAP financial measures in this press release. A supplemental schedule of non-GAAP financial measures and the comparable GAAP financial measure can be found on the last page of this release
- 2. Amounts reflect approximate balances as of October 25, 2023.

<u>Contact:</u> Arbor Realty Trust, Inc.

Paul Elenio, Chief Financial Officer

516-506-4422 pelenio@arbor.com

#### ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

Consolidated Statements of Income - (Unaudited) (\$ in thousands—except share and per share data)

	Quarter Ended September 30,					Nine Months Ended September 30,				
		2023		2022		2023	2022			
Interest income	\$	336,474	\$	259,778	\$	1,000,159	\$	627,804		
Interest expense		229,180		160,452		675,749		350,079		
Net interest income		107,294		99,326		324,410		277,725		
Other revenue:										
Gain on sales, including fee-based services, net		18,619		14,360		55,795		32,526		
Mortgage servicing rights		14,109		19,408		48,769		52,287		
Servicing revenue, net		35,463		22,744		97,376		64,513		
Property operating income		1,450		445		4,261		1,031		
Gain (loss) on derivative instruments, net		(421)		(15,909)		(3,582)		10,083		
Other income (loss), net		173		(6,014)		5,099		(16,061)		
Total other revenue		69,393		35,034		207,718		144,379		
Other expenses:										
Employee compensation and benefits		39,810		38,811		123,518		119,736		
Selling and administrative		12,367		13,225		38,574		40,960		
Property operating expenses		1,479		366		4,227		1,443		
Depreciation and amortization		2,286		2,078		7,297		6,092		
Provision for loss sharing (net of recoveries)		1,679		412		12,528		(2,199)		
Provision for credit losses (net of recoveries)		18,652		2,274		55,047		9,700		
Total other expenses		76,273		57,166		241,191		175,732		
Income before extinguishment of debt, income from equity										
affiliates, and income taxes		100,414		77,194		290,937		246,372		
Loss on extinguishment of debt		(314)		(3,262)		(1,561)		(4,612)		
Income from equity affiliates		809		4,748		20,694		18,507		
(Provision for) benefit from income taxes		(5,854)	_	374	_	(19,436)		(13,166)		
Net income		95,055		79,054		290,634		247,101		
Preferred stock dividends		10,342		10,342		31,027		30,612		
Net income attributable to noncontrolling interest		6,789		6,002		21,200		19,811		
Net income attributable to common stockholders	\$	77,924	\$	62,710	\$	238,407	\$	196,678		
Basic earnings per common share	\$	0.42	\$	0.37	\$	1.30	\$	1.21		
Diluted earnings per common share	\$	0.41	\$	0.36	\$	1.28	\$	1.18		
Weighted average shares outstanding:										
Basic		187,023,395		170,227,553		183,340,149		162,292,235		
Diluted		221,328,818	_	205,865,016		217,457,399		195,529,340		
District and the short of the same of the	<u> </u>	0.42	¢	0.20	¢	1 25	¢	1.14		
Dividends declared per common share	\$	0.43	\$	0.39	\$	1.25	\$	1.14		

#### ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

Consolidated Balance Sheets (\$ in thousands—except share and per share data)

Assets:	September 30, 202 (Unaudited) \$ 895,298 419,158 12,892,796 364,320	\$ \$	
Cash and cash equivalents Restricted cash	\$ 895,298 419,158 12,892,796		534,357
Restricted cash	419,158 12,892,796		534,357
Restricted cash	12,892,796	}	
Loans and investments, net (allowance credit losses of \$184,069 and \$132,559)			713,808
	364,320	;	14,254,674
Loans held-for-sale, net			354,070
Capitalized mortgage servicing rights, net	392,203	1	401,471
Securities held-to-maturity, net (allowance credit losses of \$5,943 and \$3,153)	155,172		156,547
Investments in equity affiliates	62,795	,	79,130
Due from related party	211,655	,	77,419
Goodwill and other intangible assets	92,551		96,069
Other assets	416,741		371,440
Total assets	\$ 15,902,689		
Total disocia		= =	
Liabilities and Equity:			
	\$ 3,391,441	. \$	3,841,814
Securitized debt	7,004,634		7,849,270
Senior unsecured notes	1,332,926	j	1,385,994
Convertible senior unsecured notes	282,428	1	280,356
Junior subordinated notes to subsidiary trust issuing preferred securities	143,695	,	143,128
Due to related party	2,170	)	12,350
Due to borrowers	114,660	)	61,237
Allowance for loss-sharing obligations	69,261		57,168
Other liabilities	320,973	}	335,789
Total liabilities	12,662,188		13,967,106
Equity:			
Arbor Realty Trust, Inc. stockholders' equity:			
Preferred stock, cumulative, redeemable, \$0.01 par value: 100,000,000 shares authorized, shares issued and outstanding by period:	633,684	ļ	633,684
Special voting preferred shares - 16,293,589 shares	,		133,13
6.375% Series D - 9,200,000 shares			
6.25% Series E - 5,750,000 shares			
6.25% Series F - 11,342,000 shares			
Common stock, \$0.01 par value: 500,000,000 shares authorized - 188,501,642 and 178,230,522 shares			
issued and outstanding	1,885	,	1,782
Additional paid-in capital	2,364,395	,	2,204,481
Retained earnings	104,821		97,049
Total Arbor Realty Trust, Inc. stockholders' equity	3,104,785	5	2,936,996
Noncontrolling interest	135,716		134,883
Total equity	3,240,501		3,071,879
Total equity	5,240,301		3,0/1,0/9
Total liabilities and equity	\$ 15,902,689	\$	17,038,985

#### ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

Statement of Income Segment Information - (Unaudited) (in thousands)

Quarter Ended September 30, 2023

	Quarter Ended September 30, 2023							
		Structured Business	Agency Business		Other / Eliminations <sup>(1)</sup>		Consolidated	
Interest income	\$	322,819	\$	13,655	\$ -	\$	336,474	
Interest expense		222,996		6,184	-		229,180	
Net interest income		99,823		7,471	-		107,294	
Other revenue:								
Gain on sales, including fee-based services, net		-		18,619	-		18,619	
Mortgage servicing rights		-		14,109	-		14,109	
Servicing revenue		-		51,363	-		51,363	
Amortization of MSRs		-		(15,900)	-		(15,900)	
Property operating income		1,450		-	-		1,450	
Gain (loss) on derivative instruments, net		-		(421)	-		(421)	
Other income (loss), net		751		(578)	-		173	
Total other revenue		2,201		67,192	-		69,393	
Other expenses:								
Employee compensation and benefits		12,912		26,898	-		39,810	
Selling and administrative		5,291		7,076	-		12,367	
Property operating expenses		1,479		-	-		1,479	
Depreciation and amortization		1,114		1,172	-		2,286	
Provision for loss sharing (net of recoveries)		-		1,679	-		1,679	
Provision for credit losses (net of recoveries)		17,243		1,409	-		18,652	
Total other expenses		38,039		38,234			76,273	
Income before extinguishment of debt, income from equity affiliates	s							
and income taxes		63,985		36,429	-		100,414	
Loss on extinguishment of debt		(314)		-	-		(314)	
Income from equity affiliates		809		-	-		809	
Benefit from (provision for) income taxes		1,078		(6,932)			(5,854)	
Net income		65,558		29,497		_	95,055	
Preferred stock dividends		10,342		-	-		10,342	
Net income attributable to noncontrolling interest		-		-	6,789		6,789	
Net income attributable to common stockholders	\$	55,216	\$	29,497	\$ (6,789)	\$	77,924	

<sup>(1)</sup> Includes income allocated to the noncontrolling interest holders not allocated to the two reportable segments.

#### ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

Balance Sheet Segment Information - (Unaudited) (in thousands)

		Sep	otember 30, 2023	
	Structured Business		Agency Business	Consolidated
Assets:				
Cash and cash equivalents	\$ 499,511	\$	395,787	\$ 895,298
Restricted cash	410,056		9,102	419,158
Loans and investments, net	12,892,796		-	12,892,796
Loans held-for-sale, net	-		364,320	364,320
Capitalized mortgage servicing rights, net	-		392,203	392,203
Securities held-to-maturity, net	-		155,172	155,172
Investments in equity affiliates	62,795		-	62,795
Goodwill and other intangible assets	12,500		80,051	92,551
Other assets and due from related party	536,789		91,607	628,396
Total assets	\$ 14,414,447	\$	1,488,242	\$ 15,902,689
Liabilities:				
Debt obligations	\$ 11,800,537	\$	354,587	\$ 12,155,124
Allowance for loss-sharing obligations	-		69,261	69,261
Other liabilities and due to related party	323,061		114,742	437,803
Total liabilities	\$ 12,123,598	\$	538,590	\$ 12,662,188

#### ARBOR REALTY TRUST, INC. AND SUBSIDIARIES

Reconciliation of Distributable Earnings to GAAP Net Income - (Unaudited) (\$ in thousands—except share and per share data)

	Quarter Ended September 30,					ne Months Ended Sept	er 30,	
		2023		2022		2023		2022
Net income attributable to common stockholders	\$	77,924	\$	62,710	\$	238,407	\$	196,678
Adjustments:								
Net income attributable to noncontrolling interest		6,789		6,002		21,200		19,811
Income from mortgage servicing rights		(14,109)		(19,408)		(48,769)		(52,287)
Deferred tax benefit		(2,433)		(5,407)		(6,630)		(7,833)
Amortization and write-offs of MSRs		18,757		26,555		58,684		81,850
Depreciation and amortization		3,957		2,666		12,310		7,846
Loss on extinguishment of debt		314		3,262		1,561		4,612
Provision for credit losses, net		16,922		2,708		57,437		10,254
Gain on derivative instruments, net		1,002		22,925		2,036		18,472
Stock-based compensation		3,047		3,085		12,141		12,327
Distributable earnings (1)	\$	112,170	\$	105,098	\$	348,377	\$	291,730
			-					
Diluted distributable earnings per share (1)	\$	0.55	\$	0.56	\$	1.74	\$	1.63
Diluted weighted average shares outstanding (1) (2)		204,016,436		187,049,617		200,185,980		179,174,194

- (1) Amounts are attributable to common stockholders and OP Unit holders. The OP Units are redeemable for cash, or at the Company's option for shares of the Company's common stock on a one-for-one basis.
- (2) The diluted weighted average shares outstanding were adjusted to exclude the potential shares issuable upon conversion and settlement of the Company's convertible senior notes principal balance. For the quarters ended September 30, 2023 and September 30, 2022, the diluted weighted average shares outstanding excluded 17,312,382 and 18,815,399 of these potentially issuable shares, respectively. For the nine months ended September 30, 2023 and September 30, 2022, the diluted weighted average shares outstanding excluded 17,271,419 and 16,355,146 of these potentially issuable shares, respectively.

The Company is presenting distributable earnings because management believes it is an important supplemental measure of the Company's operating performance and is useful to investors, analysts and other parties in the evaluation of REITs and their ability to provide dividends to stockholders. Dividends are one of the principal reasons investors invest in REITs. To maintain REIT status, REITs are required to distribute at least 90% of their REIT-taxable income. The Company considers distributable earnings in determining its quarterly dividend and believes that, over time, distributable earnings is a useful indicator of the Company's dividends per share.

The Company defines distributable earnings as net income (loss) attributable to common stockholders computed in accordance with GAAP, adjusted for accounting items such as depreciation and amortization (adjusted for unconsolidated joint ventures), non-cash stock-based compensation expense, income from MSRs, amortization and write-offs of MSRs, gains/losses on derivative instruments primarily associated with Private Label loans not yet sold and securitized, changes in fair value of GSE-related derivatives that temporarily flow through earnings (net of any tax impact), deferred tax provision (benefit), CECL provisions for credit losses (adjusted for realized losses as described below) and gains/losses on the receipt of real estate from the settlement of loans (prior to the sale of the real estate). The Company also adds back one-time charges such as acquisition costs and one-time gains/losses on the early extinguishment of debt and redemption of preferred stock.

The Company reduces distributable earnings for realized losses in the period management determines that a loan is deemed nonrecoverable in whole or in part. Loans are deemed nonrecoverable upon the earlier of: (1) when the loan receivable is settled (i.e., when the loan is repaid, or in the case of foreclosure, when the underlying asset is sold); or (2) when management determines that it is nearly certain that all amounts due will not be collected. The realized loss amount is equal to the difference between the cash received, or expected to be received, and the book value of the asset.

Distributable earnings is not intended to be an indication of the Company's cash flows from operating activities (determined in accordance with GAAP) or a measure of its liquidity, nor is it entirely indicative of funding the Company's cash needs, including its ability to make cash distributions. The Company's calculation of distributable earnings may be different from the calculations used by other companies and, therefore, comparability may be limited.